

Message Text

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PAGE 01 BUDAPE 04189 010924Z
ACTION FBOE-00

INFO OCT-01 EUR-12 ISO-00 OC-06 CCO-00 OCL-00 SY-05
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R 010750Z DEC 77
FM AMEMBASSY BUDAPEST
TO SECSTATE WASHDC 031

UNCLAS BUDAPEST 4189

ALSO FOR EUR/EE

E.O. 11652: N/A
TAGS: ABLD, ASEC
SUBJECT: FBO REQUIREMENTS - CHANCERY FIRE ALARM SYSTEM

REF: BUDAPEST 3169 (ITEM 20), STATE 233093, BUDAPEST 3563
STATE 250445, STATE 267775

1. EMBASSY REQUESTS FBO APPROVAL AND FUNDING OF A FIRE PROTECTION SYSTEM TO BE INSTALLED BY AN AUSTRIAN CONTRACTOR, OTTO LANG. WE HAVE TRIED TO DEVELOP AN ALTERNATIVE PROJECT WITH HONEYWELL, AS SUGGESTED IN STATE 250445. WE CONTACTED HONEYWELL VIENNA AND MR. WILHELM DEEWOK OF THAT FIRM VISITED THE EMBASSY AND DISCUSSED THE PROJECT WITH TSO/RSO PERRY. ALTHOUGH MR. DEEWOK WAS NOT THOROUGHLY FAMILIAR WITH THE HONEYWELL FIRE ALARM SYSTEM, HE WAS ABLE TO PROVIDE LITERATURE WHICH ANSWERED MOST OF OUR QUESTIONS. NOW WE HAVE RECEIVED A TELEX SAYING QUOTE AFTER CONTACTING OUR EUROPEAN MANAGEMENT WE INFORMED ALSO HONEYWELL USA THAT WE HAVE TO WITHDRAW FROM OFFERING ENGINEERING AND DELIVERY FOR YOUR SMOKE DETECTOR APPLICATION. OUR U.S. PARTNERS HAVE INFORMED YOUR STATE DEPARTMENT SECTION ACCORDINGLY. UNQUOTE. THIS BRINGS US BACK TO OUR INITIAL PROPOSAL OF A SIEMENS SYSTEM TO BE INSTALLED BY LANG, WHICH WE SUBMITTED IN FORMAT OUTLINED IN 6 FAM 754B
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(BUDAPEST 3563).

2. OTTO LANG INC. HAS VISITED BUDAPEST AND SURVEYED THE PROPOSED SIEMENS INSTALLATION, SUBSEQUENTLY THE FIRM HAS SUBMITTED A MORE DETAILED ESTIMATE. THE PROPOSED SYSTEM CONSISTS OF A 196 SENSOR, 75 ZONE SYSTEM. THE COST IS BROKEN DOWN AS FOLLOWS:

| | |
|---------------------|------------------------|
| EQUIPMENT | 531,800 AS - \$ 33,658 |
| INSTALLATION | 263,400 AS - \$ 16,671 |
| ADDITIONAL EXPENSES | 126,100 AS - \$ 7,981 |

THE GRAND TOTAL IS \$58,310, USING THE EXCHANGE RATE OF \$1.00 - AS 15.80 (AUSTRIAN SCHILLINGS). THE INCREASE OVER THE EARLIER ESTIMATE REPORTED IN BUDAPEST 3563 IS DUE TO THE NEED FOR 46 ADDITIONAL SENSORS, 55 ADDITIONAL ZONES AND 7 ADDITIONAL HAND-PULL ACTIVATORS.

3. THE SYSTEM DOES NOT INCLUDE INSTALLATION OF CABLING AND SENSORS IN COMMUNICATION AREAS PER RECOMMENDATION IN STATE 267775.

4. POST BELIEVES FIRE PROTECTION SYSTEM SHOULD BE COMPATIBLE WITH A PUBLIC ADDRESS ADD ON, SO THAT THE EMBASSY HAS THE FLEXIBILITY TO PROVIDE SUITABLE WARNING AND INSTRUCTIONS TO PEOPLE IN THE BUILDING (IN BOTH LANGUAGES) IN RESPONSE TO A VARIETY OF THREATS. WE ARE REQUESTING ANTI-TERRORISM FUNDS FOR SUCH A P.A. CAPABILITY, RECOGNIZING THAT FBO DOES NOT WANT TO FUND THIS PART OF THE PROJECT (STATE 250445). BY PURCHASING A SYSTEM WHICH IS COMPATABLE WITH THE PROPOSED FIRE ALARM SYSTEM, THERE IS GREATER USAGE OF THE ONE WIRING SYSTEM, A REDUCED AMOUNT OF INSTALLATION LABOR AND THE NET
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RESULT OF THE GOVERNMENT OBTAINING A MORE RESPONSIVE OVERALL WARNING SYSTEM FOR THE FUNDS EXPENDED.

5. NO FIRE ALARM CONTRACTORS HAVE BEEN LOCATED IN HUNGARY. HONEYWELL HAS ELECTED NOT TO BID. WE WOULD APPRECIATE FBO APPROVAL OF FUNDS IN AMOUNT OF \$58,310. SO THAT FIRE ALARM SYSTEM INSTALLATION MAY PROCEED.
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